

CONSULTANCY FOR CAPACITY BUILDING FOR TECH FIRMS PARTICIPATING IN THE TECHNOLOGY INNOVATION DISTRICT (TID) ACCELERATOR PROJECT

INVITATION FOR EXPRESSIONS OF INTEREST

The Government of Jamaica through its agency, JAMPRO, 18 Trafalgar Road, Kingston 10, invites expressions of interest from suitable **qualified firms** to provide consultancy services to undertake capacity building for Tech firms in the Global Services Sector in Jamaica.

JAMPRO, has received funding from the Inter-American Development Bank (IDB) and is applying a part of the proceeds to this procurement activity.

IDB Technical Corporation:	JA-L1079
Project Name:	Skills Development for Global Services Sector
Type of Consultancy:	Consulting Firm
Duration:	5 months
Policy:	GN2350-9

OBJECTIVES OF THE CONSULTANCY

The role of the consulting firm is to develop an understanding of the gaps/needs of the firms and develop the requisite interventions to address the gaps. This capacity-building intervention within the TID so that they are in a state of readiness to access and penetrate international markets where they will export their services to.

2. Provide technical coaching/mentorship to the owners of the local tech firms.
3. Provide real-time feedback to the owner of the firms to help them to maximize their learning and application of the new information to their businesses.
4. Help the firms to scale their businesses.

QUALIFICATION AND EXPERIENCE

The consulting firm must ideally have:

- At least five (5) years of experience working with organizations to deliver technical business training, coaching, and mentoring of a similar scope for the tech industry.
- Demonstrated evidence of the validity of experience and qualifications, including work done in the ICT sector.
- An established Coaching Process.
- The firm must demonstrate that they have key personnel with skills and /or qualifications to deliver training, coaching, mentoring for the tech industry.
- At least 5 years' demonstrated experience managing projects of a similar nature or scope.
- Expert knowledge of start-up development, customer development, market expansion, venture financing, acceleration of tech firms technological know-how.
- Excellent written and oral communications skills.
- Strong interpersonal skills and demonstrated proactive approach to problem-solving.

Interested Consulting Firms should record their interest in writing at the email address cited below. The firms must provide information indicating but not limited to the following:

- Experience in undertaking similar type projects
- Years in business and specifically years of experience undertaking similar assignments
- Managerial and technical capabilities of the Firm to undertake the assignment to include qualifications and experience of key staff.

Further information can be obtained at the address below:

Procurement Specialist
Global Services Sector Project
Jamaica Promotions Corporation (JAMPRO)
18 Trafalgar Road
Kingston 10
E-mail: gssprocurement@jamprocorp.com

All clarifications should be submitted through the Government of Jamaica Electronic Procurement (GOJEP) System on or before **August 28, 2023**. Deadline for submission of the EOI is **September 4, 2023**. Submissions must be done via the Government of Jamaica Electronic Procurement System accessible at www.gojep.gov.jm.

For assistance with registration on the system, accessing of TOR and EOI document, kindly contact the Ministry of Finance e-Procurement Help Desk at (1876) 806-4581/932-5220/5251/5253.

Late responses will be automatically rejected by the system

Terms of Reference and EOI documents will be available for download via GOJEP on or before Monday, August 21, 2023.