



INVITATION TO QUOTE
(CONSULTING SERVICES – **INDIVIDUAL SELECTION**)

Country: Jamaica

Contracting Entity: Planning Institute of Jamaica

Project Name: Foundations for Competitiveness and Growth Project

Project Loan No. : 9203-JM – Government of Jamaica Counterpart Financing

Project Activity: Export Max Impact Assessment and Cohort IV Enterprise Development Planning Consultant

The Government successfully engaged the World Bank to extend and expand its 6-year US\$50 million loan facility called Foundation for Competitiveness and Growth Project (FCGP) to allow it to deepen the reform initiatives that had been supported under the Project. Approval was granted for the Additional Financing of US\$10 million from the World Bank and the Government committed to provide a further US\$5 million, thus providing a total of US\$15 million to support the various government entities implementation of investment climate reforms.

The FCGP is expected to be concluded on March 31, 2024, based on the Additional Financing that has been approved by the World Bank and Government of Jamaica (GOJ) to implement critical Investment Reforms. The initiatives under the project are expected to strengthen the enabling environment for private sector competitiveness to help Jamaica unleash its potential for productivity and growth, including to improve the trade environment.

The consulting services (“the Services”)

The *purpose* of the consultancy is to conduct an impact assessment of the Export Max programme and execute a diagnostic assessment and enterprise development planning for Cohort IV of the programme.

The services to be provided are as follows:

- i. An independent quantitative and qualitative assessment of the impact of the Export Max Programme on the performance of its beneficiaries. The Assessment will be based on the programme metrics (Market penetration, Export sales growth, Business model improvement, Capacity improvement etc.) and other agreed metrics.
- ii. A diagnostic assessment to identify the developmental gaps and formulate Enterprise Development Plans (EDP’s) for each member of Cohort IV during the first phase of the project. This process will provide a roadmap for the interventions and support to be delivered to each beneficiary throughout the programme, including impacts, outcomes and project timelines. As a result of the work of this Consultant, Diagnostic Assessments and Enterprise Development Plans will be created for 60 companies.

The intended start date is February 2023 and the anticipated duration is 9 months.

The **Request for Quotation** can be accessed at www.gojep.gov.jm or <https://www.pioj.gov.jm/procurement/>.

The Planning Institute of Jamaica now invites eligible individuals (“Consultants”) to indicate their interest in providing the Services. A Consultant will be selected in accordance with the Public Procurement Act, 2015, the Public Procurement (Amendment) Act, 2018 and the Public Procurement Regulations, 2018. Detailed curricula vitae, in a written form, must be uploaded on or before **November 7, 2022 at 11:59pm**. Submissions will be accepted via the Electronic Government Procurement Portal (www.gojep.gov.jm). No hard copy submission will be accepted.

Further information can be obtained at the address below during office hours 8:30am to 4:00pm local time.

Planning Institute of Jamaica

Attn: Dellue Wint Dawkins - Procurement Specialist

16 Oxford Road Kingston 5, Jamaica

Tel: 876 960 9339

E-mail: dwint@pioj.gov.jm with copy to kmelliott@pioj.gov.jm and cswalker@pioj.gov.jm