



REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES– **INDIVIDUAL SELECTION**)

JAMAICA: Foundations for Competitiveness and Growth Project
Loan No.: 9203-JM

Assignment Title: Development of a Framework and Roadmap to drive Productivity in the Public and Private Sectors in Jamaica

Reference No.: FCG/AF/CON/38

The Government successfully engaged the World Bank to extend and expand its 6-year US\$50 million loan facility, FCGP, to allow it to deepen the reform initiatives that have been supported under the Project. Approval was granted for the Additional Financing of US\$10 million from the World Bank and the Government committed to provide a further US\$5 million, thus providing a total of US\$15 million to support the various government entities implementation of investment climate reforms.

FCGP is expected to be concluded on March 31, 2024 based on the Additional Financing that has been approved by the World Bank and Government of Jamaica (GOJ) to implement critical investment climate reforms. The expected outcome of the expansion is the marked improvement in the business climate. The initiatives under the project are expected to strengthen the enabling environment for private sector competitiveness, to help Jamaica unleash its potential for productivity and growth, including to improve the trade environment.

The consulting services (“the Services”)

The National Competitiveness Council (NCC) is a public-private partnership body established in 2010 to advance policy advocacy, research and public awareness of reform initiatives that facilitate the creation of an enabling environment for businesses in Jamaica. Acknowledging the importance of total factor productivity and its correlation with competitiveness, the NCC established a National Productivity Sub-Committee to identify reforms that could lead to improvements in Productivity, with an emphasis on total factor productivity.

Over the past two years, this multi-disciplinary Sub-Committee benefitted from discussions from senior representatives from the public and private sector, including the Jamaica Productivity Centre (JPC), the Development Bank of Jamaica (DBJ) and the Statistical Institute of Jamaica (STATIN). The key output of the Sub-Committee’s effort includes a tiered set of productivity indices which was developed specifically for the Jamaican economy. This was presented to and refined following feedback from key stakeholders with responsibility for the Jamaican productivity indices, including the JPC and the NCC.

The objective of this consultancy is to assess the current labour productivity environment in Jamaica and develop a framework and roadmap, to be implemented by public and private sector entities, to significantly increase the country’s productivity indices.

In pursuit of this objective, it is expected that the consultant will:

- Review relevant documents and convene consultations to understand the current measurement instruments and processes used by Jamaica to measure productivity, through engagement with relevant stakeholders such as the Jamaica Productivity Centre and the Statistical Institute of Jamaica
- Assess the global best practice for the measurement of productivity as well as the tools used in other similar jurisdictions
- Develop a comprehensive framework for activities that can significantly improve productivity in public and private sector entities across the island
- Develop a roadmap inclusive of responsible entities, timelines and budget for the implementation of the agreed framework activities
- Develop a communication plan to engage the entities and communicate the activities to the various key stakeholders including the public
- Develop a measurement framework to monitor and evaluate progress
- Recommend an appropriate governance structure to ensure successful implementation of the activities outlined in the roadmap
- Train the relevant team members across the GoJ in data collection, productivity evaluation and reporting methodologies in a train-the-trainer format

In order to prepare the required documents, the consultant will be required to undertake primary and secondary research as well as analyse and assess the existing global best practices for productivity. The consultant will also need to critically consult with the relevant Ministries, Departments and Agencies and other key stakeholders, including the private sector and civil society, in respect of the roadmap in an effort to bring coherence to the development of the documents.

The anticipated duration of the assignment is six (6) months.

Interested consultants may obtain the Terms of Reference at www.gojep.gov.jm or www.pioj.gov.jm/procurement.

The Planning Institute of Jamaica now invites eligible individuals (“Consultants”) to indicate their interest in providing the Services. **Interested Consultants should provide curriculum vitae with detailed information demonstrating the required qualifications and relevant experience to perform the Services. The Consultant will be selected based on the following:**

Criteria	Allocation of Scores ¹		
Master’s Degree	With concentrations in Economics, Engineering, Development Studies or other related discipline (20 points)	With concentration in other disciplines; (13 points)	No Master’s Degree; (0 points)

¹ If the submitted curriculum vitae does not fit within the allocation of scores provided for each criterion, zero points will be allotted for said criterion.

Experience in developing government frameworks that drive economic growth	Five or more years demonstrable experience; (20 points)	Three to four years demonstrable experience; (13 points)	One to two years demonstrable experience; (6 points)
Experience working on labour productivity issues and frameworks to measure or monitor productivity	Five or more years demonstrable experience; (10points)	Three to four years demonstrable experience; (7 points)	One to two years demonstrable experience; (4 points)
Experience in preparing global benchmarking research	Demonstrated by three or more projects completed over the past 10 years (15 points)	Demonstrated by two projects completed over the past 10 years (10points)	Demonstrated by one project completed over the past 10 years (5 points)
Experience in preparing actionable strategies in Jamaica or a Caribbean Country	Demonstrated by three or more strategies over the past 10 years (15 points)	Demonstrated by two strategies completed over the past 10 years (10 points)	Demonstrated by one strategy completed over the past 10 years (5 points)
Demonstration of assignments that required the consultant to utilize participatory methodologies, stakeholder engagement and facilitation of workshops or meetings	Demonstrated by five or more projects completed over the past 10 years (20 points)	Demonstrated by three to four projects completed over the past 10 years (13 points)	Demonstrated by one to two projects completed over the past 10 years (6 points)

A Consultant will be selected in accordance with the Selection of Individual Consultants method set out in the World Bank’s “Procurement Regulations for IPF Borrowers” July 2016 (revised in November 2017, July 2018 and November 2020) (“Procurement Regulations”).

Expressions of Interest (EOIs) must be uploaded on or before **October 7 2022 at 11:45pm**. Submissions will be accepted via the Government of Jamaica Electronic Procurement Portal (www.gojep.gov.jm). No hard copy submission will be accepted.

To participate in this tender opportunity, consultants must first be registered and know how to use the electronic Procurement System, www.gojep.gov.jm. Please self- register on the e-GP System, by selecting the Register as a Supplier link from the home page. Consultants are encouraged to upload their submissions at least two (2) hours prior to the deadline for submission. For assistance, and training please contact the GOJEP support desk at: 1-876-932-5220 or 1-876-806-5149 or 1-876-806-4581; or 1-876-806-4536 or via email at opppcustomer@care@mof.gov.jm.

Further information can be obtained at the address below during office hours of 9:00 AM and 4:00 PM.

Planning Institute of Jamaica

Attn: Dellue Wint- Dawkins

16 Oxford Road, Kingston 5, Jamaica

Tel: 876 960 9339 | Fax: 876 906 5011

E-mail: dwint@pioj.gov.jm with copy to kmelliott@pioj.gov.jm and cswalker@pioj.gov.jm